

## Press release

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### Swabian instrumentation in Tokyo and Abu Dhabi



**AS Schneider was able to establish valuable new contacts here: The Nordheim instrumentation manufacturer presented its products recently at two major trade fairs - in Japan and in the United Arab Emirates. The major names in the gas and oil industry from around the world meet here. The Inchem in Tokyo in early November and the ADIPEC from 10 - 13 November in Abu Dhabi are among the most important fairs in the sector. The stands at these fairs are accordingly popular.**

The Swabian family company AS Schneider met together in Tokyo with the Toyo Shingo Tsushinsha representatives. "We received a lot of positive feedback from the visitors," Rolf Kummer, CEO of AS Schneider reported, "Japan offers us great potential." Valuable contacts were established particularly with Japanese general contractors for projects also outside Japan.

The review of the fair in Abu Dhabi is just as positive. Here AS Schneider was able to showcase itself on 12 square meters. While the first day was fairly quiet, the number of visitors on the following days was very high. Many influential visitors of distinction were among the guests. "AS Schneider's stand attracted strong interest," said Rolf Kummer pleased. Many positive discussions with potential new customers and dealers were held. Given the good results, the company will again participate in the fair in 2014.

The centre of attention for fair visitors at the AS Schneider stands was primarily two new products from the Nordheim company which are creating quite a stir in the industry: The so-called dissolution ball valve, a patent-pending, metallic sealing ball valve, withstands the toughest requirements - such as extreme temperatures up to 450 degrees Celsius and pressures up to 420 bar. Equally of interest, the new VariAS block with ball valve which is also reliable even under the most extreme conditions, high pressures and temperatures ranging from minus 29 to plus 200 degrees Celsius and meets the tough test conditions of ISO 15848-1.

**Would you like more information? Then just send us an e-mail to [contact@as-schneider.com](mailto:contact@as-schneider.com).  
We look forward to hearing from you.**

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