

Press Release

May 2014

AS-Schneider - Stabilized connector is patent pending:

The secret to success is development work

Nordheim - 23 May 2014 - If you don't go forward, you go backward: To be permanently successful in an increasingly fast-moving economy, new ideas are continually needed. Not only are the product life cycles becoming ever shorter, but the demands and requirements of our customers are more sophisticated and diverse. The specialist for industrial valves, AS-Schneider, therefore maintains a strong culture of innovation and invests heavily in development. Recently the Nordheim (Germany) family-owned company applied for a patent for a new product.

AS-Schneider looks back on an almost 140-year history. The company ranks among the world leaders of instrumentation valves, manifolds and accessories. This long-term success is largely based on the continuous new and further development of products. And even more: The company is one of the pioneers and innovation drivers in the industry. "We constantly optimise our products and do not just rest on our laurels," Rolf Kummer, Managing Director of AS-Schneider emphasises. "because the needs and requirements of our customers are also changing constantly." And competition is becoming increasingly international and thus more pronounced. "Only companies which consistently carry out development work can also set standards for the industry instead of chasing after the competition", Kummer explains.

AS-Schneider pursues that very development work with great dedication. With increasing regularity, the company is applying for patents for its inventions. The latest example is an optimised stabilized connector for valve manifolds. These are used, for examples, to secure measurement devices on gas pipelines. They rest on the body of the measurement aperture flange thus increasing the stability of the

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connection. "This installation of this connector in the measurement area is usually very work-intensive. The adapter must be rotated to an exact position so that the output-side of the connection flange has the proper alignment which is very difficult to do due to the use of the conical male threads", describes Markus Häffner, head of Design and Development at AS-Schneider. "In the new design, the connector can be easily screwed into the measurement point without regard to the position of the connection flange. The position of the flange can then be adjusted conveniently and reliably". With the new stabilized connectors, integrated valves can also be integrated and pressure-tested at the plant which usually can only be done at the construction site of the measurement.

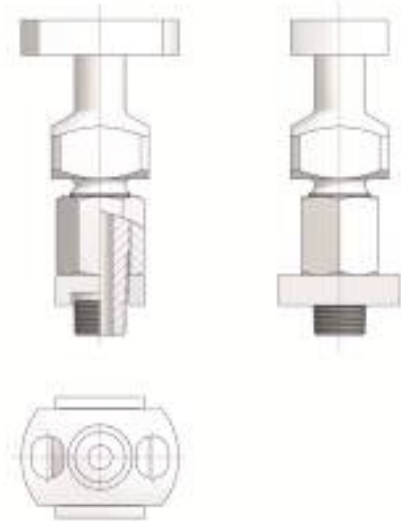
AS-Schneider has developed this solution working closely with customers from the gas industry to meet the practical needs as effectively as possible. In addition, the company has also extensively tested the product before using it for the first time. "No new development leaves the company without being previously tested in the company's laboratory specifically for quality and reliability", says Markus Häffner. Many products have already had a long development process behind them - and are, with marketability, still far from finished. "No solution is so good that you cannot improve it," knows Häffner. That is why the further development of already proven products continues to be a high priority at AS-Schneider making the company well equipped for future tasks.

Scope: 3,339 characters including spaces

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Caption:



Picture 1: AS-Schneider relies on innovation and continues to apply for patents for their own inventions. The latest example is a stabilized connector for the valve manifolds of measurement devices.

Picture by: Armaturenfabrik Franz Schneider GmbH + Co. KG

About AS-Schneider

The family-run company, AS Schneider, was founded in 1875 and with over 300 employees, is one of the leading manufacturers of industrial valves and manifolds for measurement and control technology worldwide. In the market segment for large diesel engine valves such as those used in marine propulsion and the generation of electricity, AS-Schneider is even the world market leader. With our own subsidiaries in Romania, Singapore, Dubai (UAE) and Houston (USA) and professional partners in more than 20 countries worldwide, we are located everywhere our customers need our support.

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