

Press release

June 2014

AS-Schneider Middle East establishes itself as a competent project partner:

Full order books in Dubai

Nordheim - 03 June 2014 - The Nordheim instrumentation manufacturer AS-Schneider is pleased with continuing good business in the Middle East: Just recently, the company's Dubai subsidiary has received two major orders totalling € 700,000. This strengthens AS-Schneider's presence as a manufacturer and supplier of quality valves in the Arab world. AS-Schneider is an important partner to numerous companies in the Persian Gulf especially due to its high project competence.

AS Schneider specialises in the manufacture of industrial valves for measurement and control technology. These are used, for example, in plant construction for the chemical, oil and gas industries. The Gulf countries, where much of the world's oil and natural gas reserves are stored, therefore represent an important market for the Nordheim company. In order to meet the specific needs of this high-tech industry as closely as possible, AS-Schneider develops customised solutions together with its customers if requested.

For one of the two orders, the company will supply its VariAS-Blocks as a custom-built model made from f6a material. This martensitic stainless steel has high mechanical strength after thermal treatment and is corrosion and scale-resistant up to a temperature of 649 degrees Celsius. Thus it is particularly suitable for use in steam and gas turbine blades as well as valve components. The VariAS-Blocks are used, for example, as a barrier for gas and oil pipeline measuring systems.

"We received the two orders from customers with whom we have successfully collaborated for years and have realised several plants," says Rolf Kummer, Managing Director of AS-Schneider. "Our customers appreciate that we are able to reliably solve challenging and individual

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requirements. We also score with short delivery times and our fair value-for-money ratio."

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About AS-Schneider

The family-run company, AS-Schneider, was founded in 1875 and with over 350 employees, is one of the leading manufacturers of Instrumentation Valves and Manifolds worldwide. In the market segment for Large-Bore Diesel Engine Valves such as those used in marine propulsion and the generation of electricity, AS-Schneider is even the world market leader. With our own subsidiaries in Romania, Singapore, Dubai (UAE) and Houston (USA) and professional partners in more than 20 countries worldwide, we are located everywhere our customers need us.

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